

M e m o r a n d u m

To: Panel Members Date: January 26, 2007

From: Dolores Kendrick, Manager Agr. No.: ET07-0267

Analyst: M. Reeves

Subject: SMALL BUSINESS AGREEMENT WITH 100 OR FEWER EMPLOYEES

CONTRACTOR:

- Contractor's Legal Name: Certified Printers, Inc.
- Type of Industry: Manufacturing
- Nature of Business: Commercial printing, graphics, and copying
- Contractor's Number of Full-Time Employees: 12
 - Number to be trained: 11
- Turnover Rate: 16%
- Repeat Contractor: No

CONTRACT:

- Training Project Profile: Retraining: Companies W/Out-Of-State Competition
- ETP Funding Amount: \$11,440
- Employer Contribution: \$6,600
- Average Cost per Trainee: \$1,040
- Range Of Hourly Wages At Retention: \$13.51 to \$30.00
- Health Benefits: Yes, but will not be used to meet the ETP minimum wage.
- Occupations to be Trained: Production, Customer Service, Administrative Staff, Manager, Owner
- Training Menu: Business Skills, Continuous Improvement, Manufacturing Skills
- Range of Hours: 8 - 60
- County(ies) Served: Los Angeles
- Union Representation: No
- Subcontractors: To be determined